



Regulations M&A Awards Belgium 2018



**M&A Awards Belgium, showcasing excellence in M&A,
corporate finance and private equity.**

Brussels, Belgium, June 2018

Dear colleague,

On Thursday 15 November 2018, the 1st edition of the annual M&A Awards will be held in the magnificent Concert Noble in Brussels. The M&A Awards is the annual landmark event for professionals working in M&A, corporate finance and private equity. The M&A Awards gather senior dealmakers from across the country at a black-tie gala dinner. Over 200 rainmakers come together to celebrate the best deals and dealmakers of 2018.

The annual M&A Awards dinner recognises deal teams of listed companies, large corporations, state-owned entities and government institutions and awards them for outstanding performance and leadership.

Join the M&A Awards in celebrating the very best of M&A in Belgium and seize the opportunity to network with Belgian leading M&A and private equity professionals. Open new business opportunities and ensure your brand is seen alongside other blue chip brands by buying tickets or a table. A great way to celebrate success with your team and your clients!

We are looking forward to seeing you at the M&A Awards in Concert Noble.

Kind regards,



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Definitions

- A. Organization: Alex van Groningen BV, initiator and organiser of the M&A Awards Belgium.
- B. Regulations: this document which defines the establishment of the nominations and the determination of the winners.
- C. Top segment: Deals with a value of > 250 million euro where the buyer, seller or target must be of Belgium origin.
- D. Mid-market: Deals with a value of 50 – 250 million euro, where the buyer, seller or target must be of Belgium origin.
- E. Panel of judges: A small group of experienced captains of industry is selected to cast their votes for each of the Awards categories. The judges have/held a position in which they have gained a lot of M&A experience and have shown leadership. Members of the panel of judges can be Supervisory Board members, board members, managing directors and senior partners that are experts in M&A, corporate finance and / or private equity. All judges are prominent people working in M&A, corporate finance and/or private equity for many years in senior positions.
- F. Deal: a transaction between multiple companies in which shares are bought and sold and/or funding is being provided.

Award categories and criteria

The panel of judges will be asked to assess the awards against the following criteria:

1. Best Deal Top segment

The best deals are determined by skilled execution, complexity of the transaction, innovative funding, a fought bid battle, a competitive purchase price and/or an excellent strategy behind the transaction. Evidence of great and authentic leadership, including development of a strong, progressive culture and wider contribution to all stakeholders.

2. Best Deal Mid-market

The best deals are determined by skilled execution, complexity of the transaction, innovative funding, a fought bid battle, a competitive purchase price and/or an excellent strategy behind the transaction. Evidence of great and authentic leadership, including development of a strong, progressive culture and wider contribution to all stakeholders.

Regulations for nominations

Nominated deals must have at least one Belgium component; the buyer, seller or target must be of Belgium origin.

- 1. The period under review is for deals announced between 1 October 2017 and 30 September 2018 - a full twelve months of activity.
- 2. A deal cannot be nominated in multiple categories. In that case the nomination in the category with the most votes will count and the nomination in the other category will be cancelled. The votes will not be lost, but will be added to the score of this deal.

Framework and determination of the nominees and winners

1. The nomination process for the annual M&A awards starts in July 2018.
2. A panel of judges is selected by the organisation on an annual basis.
3. The panel of judges can each pre-nominate / shortlist three deals for each of the categories and each judge will briefly substantiate his or her shortlist (minimum of 100 and a maximum of 500 words).
4. Pitches for pre-nominations can be submitted by M&A and private equity professionals to MA-Awards.be before 1st October 2018. The pitch must consist of a minimum of 500 words and a maximum of 1500 words in total and can vary per question.
5. The organisation will ensure all pre-nominations meet the requirements stipulated in these regulations. If needed, votes or pre-nominations can be declared invalid.
6. The panel of judges will meet to cast their votes and reduce the shortlisted deals to six nominations in each of the two categories.
7. The nominees will be announced on MA-Awards.be no later than 9th November 2018.
8. The M&A awards nominees will be announced as soon as the panel of judges have agreed to do so.
9. The M&A Awards are evaluated every year. The evaluation subjects are, amongst others, the experts, the regulations and the categories.

Other regulations

1. If the organization decides that a category has not received enough votes, the organization will cancel the category.
2. The Panel of Judges is not allowed to nominate a deal in multiple categories. In this case the vote in the category with the fewest votes is cancelled.
3. In all categories the nominees and winners are determined by the number of votes of the panel of judges.
4. There is only one winner per category
5. If multiple deals receive the same amount of votes, the panel of judges will determine the winner based on the given criteria.
6. If members of the Panel of Judges vote for a deal where the buyer, seller or target is their employer those votes are invalid.

Announcement of the results

1. Nominees will receive confirmation of their nomination by email, via a statement on MA-Awards.be, as well as via media such as the Belgium FT newspaper and M&A Magazine.
2. Details of the nominated deals will be published in various publications. Nominees will be asked to submit the requested information with regards to the deal (particulars, size, etc.). These descriptions will be revised and subsequently published on MA Awards.be. The organisation will draft a text at its own discretion if it does not receive a description.
3. All nominees and winners will receive a media kit, containing the M&A Awards logo, which they can use in their communication.
